

# 5<sup>th</sup> Global Procurement Conference in PILLS

Virtual Zoom Events | July 6<sup>th</sup>, 7<sup>th</sup> and 8<sup>th</sup> 2020

## Monday July 6<sup>th</sup> – Chair Prof. Annalisa Castelli

### 2.30 pm – 4 pm CEST

1. MARKET ANALYSIS BEFORE TENDER PROCESS
  - Alastair Merrill, St Andrews University
  - Laura Carpineti, Martino & Partners
  - 30 minutes Q&A

### 4 pm – 5.30 pm CEST

2. RAISING PUBLIC PROCUREMENT FROM LOCAL TO GLOBAL STANDARDS: WORTH IT?
  - John Linarelli, Durham University Law School
  - Caroline Nicholas, United Nations Office of Legal Affairs
  - 30 minutes Q&A

## Tuesday July 7<sup>th</sup> - Chair Mr. Jan Jackholt

### 2.30 pm – 4 pm CEST

3. NEGOTIATIONS DURING COMPETITIVE TENDERS
  - Fabian Herweg – University of Bayreuth
  - Kirsi-Maria Halonen – University of Lapland
  - 30 minutes Q&A

### 4 pm – 5.30 pm CEST

4. ISSUES IN CONTRACT MANAGEMENT
  - Aisha Nadar – FIDIC
  - Bruno Gomart – Mareex Consulting
  - 30 minutes Q&A

## Wednesday July 8<sup>th</sup> - Chair Prof. Gustavo Piga

### 2.30 pm – 4 pm

5. IFI's CASE STUDIES
  - Enzo De Laurentiis - World Bank
  - Mikko Venermo - EBRD
  - 30 minutes Q&A

### 4 pm – 5.30 pm

6. DOES E-PROCUREMENT REALLY MAKE PROCUREMENT GLOBAL?
  - Salvatore Bernabei – Enel
  - S.M. Quamrul Hasan – World Bank
  - 30 minutes Q&A